

Marc J. Fratello – Tampa, FL – Age 50 _Currently CEO, President and Founder of SOE Software Corporation as of 2003. Since joining SOE Fratello has grown the organization from two employees and one customer to thirty "A" player employees and over two hundred customers increasing revenues by fifty percent and doubling profits year after year. Prior to SOE, Fratello founded PowerCerv Corporation in 1992 which he took public in 1996 raising \$52,000,000 in an oversubscribed offering. PowerCerv was the first ERP software vendor to integrate front and back office automation applications, and competed with companies such as Baan, Oracle and SAP. Before selling the company in 2003, Fratello received accolades from Inc Magazine for 1996 Entrepreneur of the Year for Florida and from Deloitte and Touche for being the Second Fastest Growing Company on the west coast of Florida over a five year period. PowerCerv is still in business today and profitable (under a different name). **Previous to PowerCerv, Fratello was Director of Marketing at Unisys Corporation, a multi billion dollar producer of mainframe computer systems.** Fratello spent 10 years with Unisys. Fratello received his BS in Accounting from Franklin and Marshall College in 1978. Later he attended Wharton School University of Pennsylvania where he received his MBA in 1991.

http://www.unisys.com/public_sector/solutions/citizens__services/electronic__voting.htm